

An inspiring speaker
who translates cutting-edge
ideas into practical advice

Consider Harry Mills
as a keynote speaker
for your next conference



Do you need a customized speech especially tailored for your business?

Harry Mills is known internationally for delivering motivating speeches that translate cutting edge ideas into practical advice. Harry's set-piece addresses based on his research and books are always popular. The most popular topics are:

SALES AND BUSINESS DEVELOPMENT

1. **The New Science and Secrets of Sales Success**
How to supercharge your sales by eliminating buyer skepticism and mistrust
2. **Secret SAUCE**
How to pack your messages, proposals and presentations with persuasive punch
3. **Drilling for Diamonds**
How to win and grow a business full of high-value crown-jewel customers

INFLUENCE AND NEGOTIATION

4. **Instant Influence**
How to change minds – fast
5. **Persuasion Triggers**
How to activate the triggers that nudge our brain from no to yes
6. **You Can Negotiate Anything**
How to secure the best deal every time

MOTIVATION

7. **Living and Working in the Flow Zone**
How to achieve optimal performance in business - as in sports.
8. **Just Do It**
The new science of motivation

INNOVATION AND CHANGE MANAGEMENT

9. **Leading and Influencing in Disruptive Times**
How to win hearts and minds by eliminating resistance
10. **Faster, Better, Smarter**
How to use frugal innovation to find smarter ways of delivering more for less

Why should you consider HARRY Mills for your next conference?

Every year Harry delivers over 70 addresses to companies in Australia, North America and Asia and New Zealand. Harry's client list is a who's who of top corporates. It includes:

Toyota, Oracle, ING, PricewaterhouseCoopers, Ernst & Young, BMW, AMP, Unilever, Qantas, ANZ, Westpac, Lexus, IBM.

Just look at some of HARRY's testimonials from satisfied clients

"Harry combines passion and enthusiasm with the very latest in thinking. He knows our industry, has great credibility with our people and his ideas really do work."

Chris Beuth, General Manager,
Toyota Sales, Australia

"Harry is much more than an entertaining speaker. He turns the latest ideas into practical tips that can be instantly turned into sales. My team thinks he's great!"

Phil Neilson, Managing Director,
ING Financial Planning, Hong Kong

"Harry entertains, informs and persuades. Some speakers can do one of these, but few can do all three. I recommend Harry Mills for your next conference."

Horst Kolo, Managing Director,
BMW Financial Services, Australia

"Harry is a gifted speaker who really can change hearts and minds"

Ron Cooper, Chief Manager, Corporate and Business Banking,
St George Bank

"I have heard Harry delivers keynotes in 3 different countries. Each speech was different, compelling and laced with practical takeaways."

Grahame Evans, Managing Director,
GPS Wealth

Harry Mills

Harry Mills is the CEO of the Aha! Advantage, an international consulting and training firm.

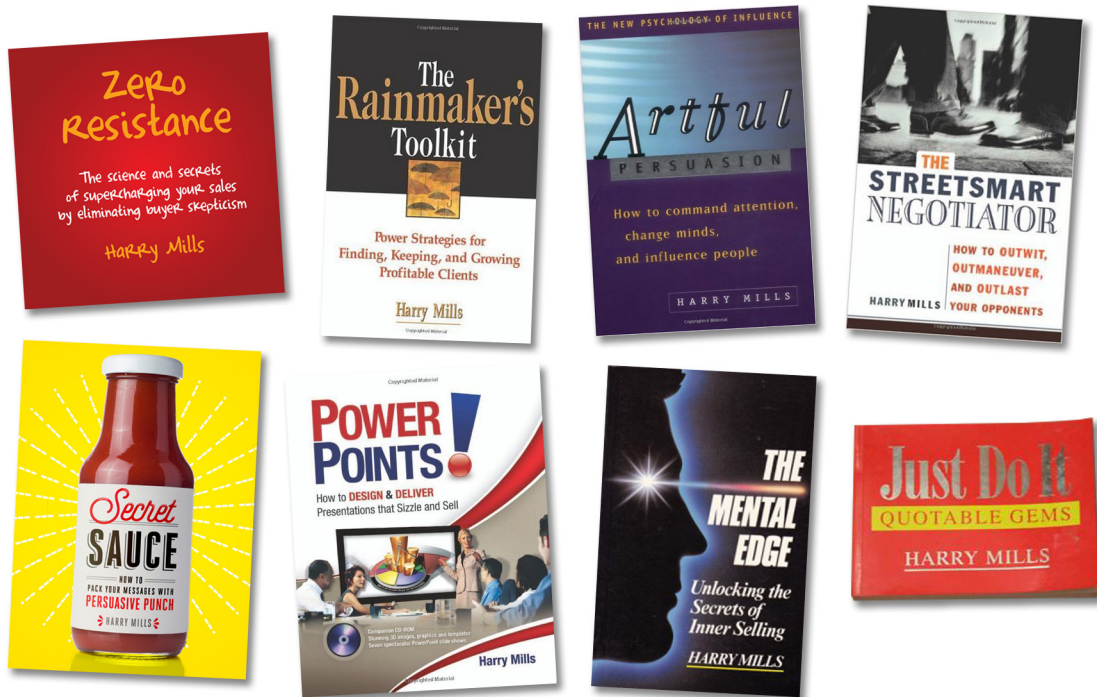
His corporate clients include GE Money, IBM, Ericsson, Oracle, BMW, AMP, Toyota, Lexus, Rio Tinto, Unilever, PWC, Deloitte, Ernst & Young, KPMG, ING and the ANZ Banking Group.

Harry is the subject matter expert for persuasion for the Harvard's Business Reviews' flagship Manage/Mentor Program that goes out to 6.5 million managers.

He is the author of 14 best selling books on persuasion, business development, motivation and sales that have been translated into 18 languages.



Best Selling Books



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